

# DIRECT TO PATIENT PROGRAM

Patient Specific Bulk (PSB)  
&  
Patient Home Delivery (PHD)

Save Time & Money!



# SUPPORTING PATIENT CARE WITH EVERY PACKAGE DELIVERED



You work hard to serve your patients and support their well-being and recovery. Allow A2A's Direct 2 Patient programs for Patient Home Delivery and Patient Specific Bulk help make that easier. From the moment an order is placed, our team is committed to providing seamless delivery of the items your patients need most.

## WE SUPPORT PROVIDERS LIKE YOU EVERY DAY BY BEING:

### Dedicated

Exceptional distribution capabilities you can count on through expert shipping with UPS

### Fast

Next-day delivery to 95% of the U.S. to support urgent patient requests, all with a 99.87% accuracy rate

### Flexible

We work with you to customize delivery for every order placed, to meet patients' unique needs



### Connected

Connectivity with leading billing software systems gives you real-time product availability and automated service confirmations



## ADVANCED TECHNOLOGY



Secure Login



PHI Compliant



HIPPA Client



Real Time Tracking

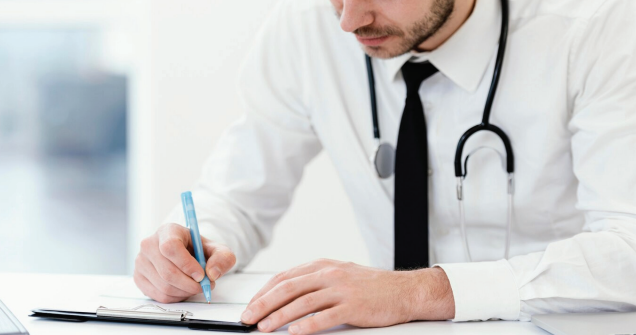


Easy Returns Process



Physician - Centric

# HOW PATIENT HOME DELIVERY WORKS



1

Physician writes prescription for product or equipment



2

Patient contacts HME provider



3

Provider places order through A2A MedNet client portal TM 'Patient Suite'



4

We fill and ship order leveraging over 40 nationwide distribution centers



5

Whether Patient Specific Bulk or Individual The orders and products arrive labeled for the patient to the place of residence whether private, residential facility, or clinical environment.

# SAVINGS TO HELP IMPROVE YOUR REVENUE

Managing cashflow can be a challenge for any HME Owner, Healthcare Association or Independent Physician, from making payroll and purchasing inventory to combating shrinking reimbursements and increasing regulations.

Help support your business with Patient Home Delivery and patient Specific Bulk. We can save you time and money by doing the heavy lifting for you, allowing you to save on costs associated with packing and shipping product or keeping unnecessary inventory in stock.



**Did you know...**

according to a recent study by The VGM Group, the average HME total delivery cost is

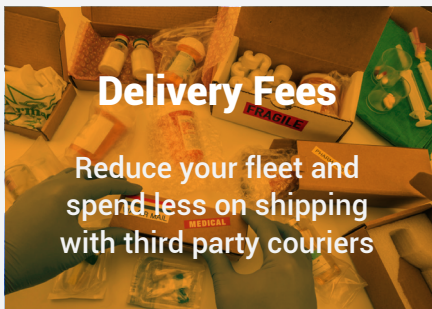
**\$104.38.**

**Is your business paying too much?**

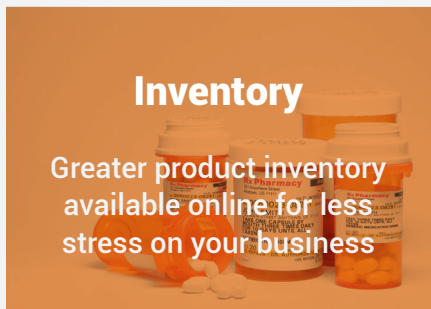
\*Source: VGM Annual Survey. Presentation shared during NC State Home Care Show, Government Affairs

# CALCULATE HOW MUCH YOU CAN SAVE

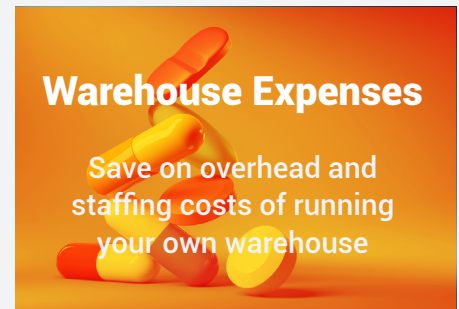
Get real-time data on how much money your business could be saving by using our Patient Home Delivery Savings Calculator. Meet with your McKesson Account Manager to walk through the tool and see first-hand how you can lower costs from:



**Delivery Fees**  
Reduce your fleet and spend less on shipping with third party couriers



**Inventory**  
Greater product inventory available online for less stress on your business



**Warehouse Expenses**  
Save on overhead and staffing costs of running your own warehouse

## OUR DEDICATED CUSTOMER SERVICE



FOR 24/7 ACCESS REGARDING ALL CUSTOMER SERVICE AND ORDER



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For information on how to sign up for A2A Direct to Patient Program, contact us today and visit:  
[www.a2a-logistics.com](http://www.a2a-logistics.com)

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